



PATTERSON SMITH ASSOCIATES, LLC

530 Fifth Avenue, 14th Floor
 New York, NY 10036
 Phone: (800) 572-8859
 www.psabenefits.com

Sample Total Compensation Report

Dear Jim,

Below is a summary of your benefits along with associated costs. Thanks to the dedication and effort of our employees we succeed, giving us the capability to offer first class benefits.

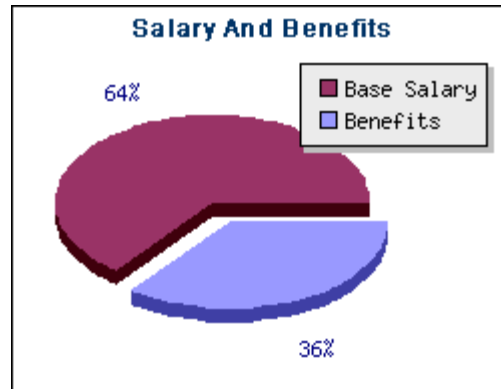
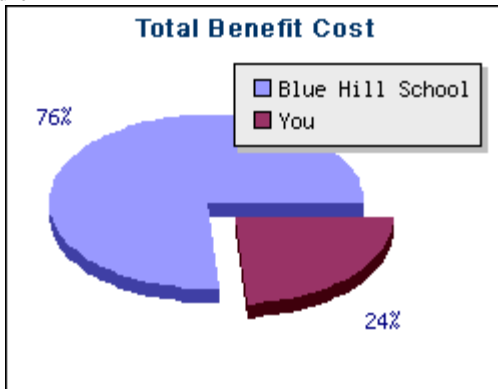
- John Smith, CEO



<u>Yearly Benefit Costs</u>	<u>Company Cost</u>	<u>Your Cost</u>
Retirement:	\$3,000	\$500
Social Security:	\$4,892	\$1,287
Tuition Reimbursement:	\$5,000	\$2,500
Golf Club:	\$100	\$25
Medical:	\$10,500	\$3,500
Dental:	\$1,000	\$200
AD&D:	\$30	\$5
Life:	\$400	\$25
STD:	\$600	\$150
LTD:	\$300	\$75
Total Yearly Benefit Costs	\$26,622	\$8,317
Your Annual Salary	\$48,000	
Total Value of Your Compensation	\$74,622	

*See Figure 1 (Below)

Figure 1





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Employee Compensation Communication Made Easy

BrokerSuite announces Total Compensation Statements

Total Compensation is a web-based service that communicates the entire value of an employee's compensation: salary, benefits, taxes and more. The Total Compensation service is an impressive organizational tool that helps improve employee communication, understanding and satisfaction.

Solutions for Employees and Employers!

Streamline employee communication while providing your human resources department a way to improve effectiveness.

Key Features

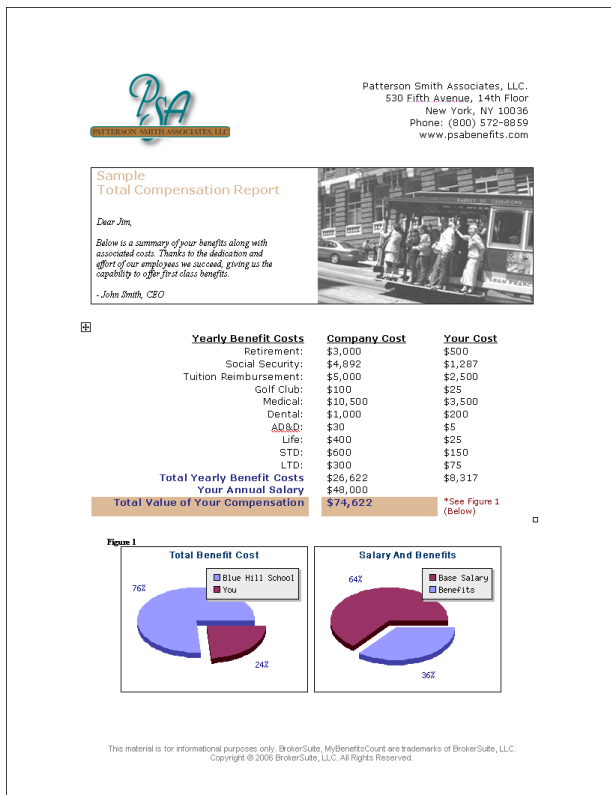
Easy Set-up: Simply complete the census setup form and we'll do the rest.

Web-based: No software to purchase and no maintenance issues. We do all the work of building, creating and maintaining the system.

Security: Web SSL 128-bit encryption with secure access.

Flexible: You can print out statements or have employees view the total compensation statement on a private and secure website.

Superior Customer Service: Just like our broker clients, we sell SERVICE. The service component of our business truly sets us apart.



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Total Benefit Cost

Salary And Benefits

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We Build, Design and Manage Employee Benefit Programs